



VACANCY ANNOUNCEMENT

***Intesa Sanpaolo Bank Albania is looking to hire in Lushnja/Fier/Vlora:
Small Business Agro Relationship Manager / Coordinator Agro Business
Retail Division***

Main responsibility:

To act as the main point of contact between the Bank and SB customers; carry out activities to develop new business and maintain a profitable portfolio, in accordance with the framework of Bank policies and procedures; generate business aiming individual goals achievement according to the predefined set of KPIs.

Requirements/skills:

- At least two years of working experience in the Banking Sector, preferably in network commercial roles and similar roles in managing client portfolios.
- Good knowledge of Financial Statements of companies preferably related to agribusiness sector.
- Ability to interact effectively with people and to work independently as well as in team.
- Very good communication skills.
- Bachelor degree.
- English language knowledge.
- Preferably Italian language knowledge.

The applicants should submit:

- A detailed Curriculum vitae
- Motivation letter
- List of credits during years of university studies

Application should be submitted no later than **July 31st 2024** to the email address: recruiting@intesasanpaolobank.al