



VACANCY ANNOUNCEMENT

Intesa Sanpaolo Bank Albania is looking to hire in Tirane: **Small Business Relationship Manager** **Retail Division**

Main responsibility:

To act as the main point of contact between the Bank and SB customers; carry out activities to develop new business and maintain a profitable portfolio, in accordance with the framework of Bank policies and procedures; generate business aiming individual goals achievement according to the predefined set of KPIs.

Requirements/skills:

- At least two years of working experience in the Banking Sector, preferably in network commercial roles and similar roles in managing client portfolios.
- Good knowledge of Financial Statements of companies.
- Ability to interact effectively with people and to work independently as well as in team.
- Very good communication skills.
- Bachelor degree in Economy/Finance.
- Fluency in English.
- Preferably Italian language knowledge.

The applicants should submit:

- A detailed Curriculum vitae

Application should be submitted no later than **November 18th 2024** to the email address: recruiting@intesasanpaolobank.al